Tonight’s Agenda

Welcome to the 2020 Annual Ralston Valley Music Boosters (RVMB) Meeting

● Director’s Update
● Who we are / What we do
● Confirmation of Officers
● How we do it
● Approval of Budget
● The Nitty Gritty - And how YOU can get involved!
Mission Statement:

Promote the quality, growth and advancement of the Ralston Valley High School Instrumental Music Program, its students and faculty, morally, physically and financially through the dedicated volunteering of our personal time.

Membership open to:

- Students currently in the music program and alumni
- Parents/guardians/other family members of students currently in the program
- Band Director and his/her assistants
Who we are... Directors and officers

Kelly Watts- Director

OFFICERS:
- Debbie Miller - President
- Kari Cochran - Vice President
- Janel Anderson - Secretary*
- Erik Guthrie - Treasurer
- Open - Assistant Treasurer
- Leslie Brandow - Membership Chair
- Chris Conner - Band Chair
- Jay Charness - Orchestra Chair*
- Jodie Miller - Fundraising Chair

Election of Officers

*Including approval of term extension 👍
Who we are... Committees

COMMITTEE CHAIRS

- Leslie Brandow - Communications Committee Chair
- Victor Anderson - Props Crew Chair / Open - Pit Crew Chair
- Leandra Rumburg, Katie Willden & Kortney Geis - Hospitality Co-Chairs
- Jodie Miller and Mimi Smith - Uniform Co-Chairs
- Alisa Connor - Webmaster
- Matt Gray - Photographer and Social Media
- Emily Kubacki - Butter Braids
- Open Positions: Sponsorship, Merchandise, Scrips, Barnes & Noble, Mattress Fundraiser, Awards & Scholarships, Transportation
- We need help from everyone at least a few times per season!
**RVMB Budget**
**Ohh Those Dollars!**

It's been a tough year for everyone...

How'd we do?

### The Good!

<table>
<thead>
<tr>
<th>Income</th>
<th>Seq</th>
<th>Description</th>
<th>Budget Amt</th>
<th>Actual Amt</th>
<th>Variance</th>
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<tbody>
<tr>
<td>100 Total</td>
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<td></td>
<td>$81,500.00</td>
<td>$55,494.19</td>
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### The Not so good ...

<table>
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<tr>
<th>Expenses</th>
<th>Seq</th>
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<th>Budget Amt</th>
<th>Actual Amt</th>
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<td>$67,323.41</td>
<td>$14,324.59</td>
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</table>

**Grand Totals**

$(160.00)  $(11,841.22)  $(11,681.22)
RVMB Budget Plan to Succeed FY ‘20-’21

Reduced Income - 24%
Offset by Reduced Expenses - 22%

Still have VERY large Expenses:

- Hospitality - $3000
  - Kids gotta eat!
- Events - $5000 (Spinphony!!)
  - Kids must perform!
- Uniforms - $4800
  - Kids gotta look good!
- Instructor Salaries - $25,000

Short Fall $1,600

<table>
<thead>
<tr>
<th>Description</th>
<th>19-20Yr</th>
<th>20-21Yr</th>
<th>(+ / -)</th>
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<tbody>
<tr>
<td>Fair Share - MB</td>
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</tr>
<tr>
<td>Fair Share - Orch</td>
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<td>$4,000.00</td>
<td>-20%</td>
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<tr>
<td>Fundraising-Ice Cream</td>
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<td>-</td>
<td>-100%</td>
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<tr>
<td>Fundraising-Merch</td>
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<td>$2,200.00</td>
<td>10%</td>
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<tr>
<td>Events</td>
<td>$1,000.00</td>
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<td>-20%</td>
</tr>
<tr>
<td>Events-Band Camp</td>
<td>$</td>
<td>-</td>
<td>0%</td>
</tr>
<tr>
<td>Events-Band Banquet</td>
<td>$5,000.00</td>
<td>$3,500.00</td>
<td>-30%</td>
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<tr>
<td>Events-Music in the Parks</td>
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<tr>
<td>Events-OEY Party</td>
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<tr>
<td>Sales-Instruments</td>
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<tr>
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</table>

**Total Income** $81,500.00 $62,000.00 -24%

P/(L) $(1,600.00)

<table>
<thead>
<tr>
<th>Description</th>
<th>19-20Yr</th>
<th>20-21Yr</th>
<th>(+ / -)</th>
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<tbody>
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<td>Fair Share - MB</td>
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<tr>
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<tr>
<td>Props</td>
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<tr>
<td>Fundraising-Mattress</td>
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<td>0%</td>
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<tr>
<td>Fundraising-Ice Cream</td>
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<td>-100%</td>
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<tr>
<td>Fundraising-Merch</td>
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<td>-50%</td>
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<tr>
<td>Events</td>
<td>$700.00</td>
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<td>-29%</td>
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<td>$3,250.00</td>
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<td>-33%</td>
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<td>Events-Music in the Parks</td>
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<td>-100%</td>
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<td>Uniforms-Marching</td>
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<td>Contributions</td>
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<tr>
<td>Admin/Misc.</td>
<td>$2,000.00</td>
<td>$750.00</td>
<td>-63%</td>
</tr>
</tbody>
</table>

**Total Expense** $81,660.00 $63,600.00 -22%
How we fund it...

- District Fees paid to RV / through Jeffco Connect (Marching Band only)
  - $75 (class fee) + $100 (percussion)
  - $250 (additional Band Camp Fee paid to school)
- Fair Share
  - $375/student for Marching band
  - $100/student for Orchestra
- Sponsorship
  - This is an open position that needs your help!
- General Fundraising
  - ~$20,000

Approval of Budget 👍
Fair Share

- Individual opportunities:
  - Scrips (most profitable), Butter Braids (twice a year), King Soopers—Can print off quarterly statements, and possibly others
- Can be paid in monthly installments or the balance at the end of the year after fundraising opportunities are finished.
- Invoices sent home periodically
- Scrips is your best opportunity to raise money for Fair Share!
Charms

- Download the charms app or click [here](#) for web browser
- Fill out the form on the website, then you will get an email with a Charms ID number (which is separate from the school ID number).
- Log in with the provided Charms ID number and set the password so that it’s easy for both you and your child to remember.
- Use this to check your Fair Share balances
Communication

- Emails: Read them!
- Our goal: to send one email that combines all information per event
- Contact Us tab at rvmusic.org
Calendar

- All dates are already on the calendar
- Most dates say ALL DAY. Specific times, locations, and volunteer opportunities come as each event nears
- Expect changes in dates as state and district guidelines develop
- Look for emails from Charms
- Add both the Band calendar and RV's calendar to your calendar app
Please stay connected by getting signed up on CHARMS immediately.
Through CHARMS we will communicate upcoming concerts, competitions, fundraisers, etc, to String, Concert and Chamber Orchestras
Orchestra Fair Share amount is $100
If you ever have any questions at all about anything Orchestra, please contact Jay Charness @ jay@ape-strangerawareness.com
Rehearsals

- Tuesdays and Thursdays after school from 3:30 to 6:30, and all day on Saturdays when there isn’t a competition
- Picking up at the back of the school is easier
- Saturday rehearsals include a lunch break. Students need to provide their own lunch.
- Students should wear tennis shoes, have water and sunscreen available, and their instruments of course.
What to expect at football games

- The band performs during the game and at halftime for multiple games.
  Current dates on the calendar include:
  Sept 17, Sept 25 (Homecoming), Oct 1, Oct 30
- Check the calendars and emails for final dates and times.
  - Transportation for kids is provided by bus from RV to NAAC and NAAC back to RV.
  - Drop off and pick up kids at RV; times depend on the time of the game.
  - There is an admission price for parents & siblings to get into the football game.
- We’ll need pit, props, towing and uniform help for these events.
- All dates are subject to change!
What to expect at competitions

- The Band will perform in numerous competitions throughout the Fall, and all are mandatory. They take up a good chunk of the day or afternoon/evening. Check the calendar and emails frequently!
  9/12 Arvada Harvest Festival (only parade)  9/22 Jeffco Competition  10/3 Legend
  10/10 Big Cat Invitational  10/15 Regionals  10/17 Monarch  10/23 State

- Transportation is provided from RV to the event and back again. Drop off and pick up times depend on the time of the event. There is an admission for parents to get into the event, and may be an additional charge when the band makes it into finals. Please note that many places accept cash only.

- All dates are subject to change!
Band Camp Weekend

- Depart at 3:30 on Thursday, August 27 - Return Saturday, August 29 at approx 4:30
  Snow Mountain Ranch near Winter Park, a YMCA of the Rockies site.
- Cost: $250. You pay for it when you pay school fees.
- Students travel to the YMCA of the Rockies site via school bus for a weekend of marching and team building. The main purpose of this is to get their show on the field in a focused setting.
Fundraising

● **Scrips** - Need a coordinator!
  ○ easiest way to earn money for your Fair Share. Complete directions are listed on RVMB’s website. Click [here](#) to take you to the Scrips page.

● **King Soopers**
  ○ Changed their donation process from past reloadable gift cards. Complete directions to link your card are included [here](#).

● **Butter Braids** -
  ○ Every Fall and Spring

● For a list of Fundraisers, click [here](#)
Merchandise- **Need Coordinator!**

- **RVMB Gear**
  - RV Music gear will be available in the Fall. Sold at events
  - Helpful if you volunteer

- **Show Shirts**
  - Designed by a student
  - Hopefully available before first competition

- Coordinator will be in charge or ordering, selling, and distribution of show shirts and general merchandise.
Volunteering

- Open volunteering opportunities available (Ongoing commitment):
  - Assistant Treasurer
  - Pit Crew Chair
  - Scrips and other individual fundraising leads
- Please email if you are able to help
- Smaller Commitment opportunities are also available for each event (outlined in upcoming slides)
- All parents need to help out in small ways at least a few times through the season. Many hands make light work!
- Keep an eye on your emails for signups!
Hospitality Volunteers

Hospitality is in charge of feeding the band/staff/volunteers during marching season and we help with other events during the year.

Usually a week before an event, a Sign Up Genius will be sent out requesting volunteers for the following:

- **Servers**— we need 6-8 parents to help serve the meal at the event location (you can come from pit/props and still help) or the school if we are feeding before departure.
- **Food Donations**— we ask for veggies/fruit, desserts to be donated every event by families to cut costs.
- **Main dishes at some competitions** (Chili, potatoes, breakfast foods, etc) depending on the menu.

**It is important for the hospitality crew to know if there are any allergies/dietary restrictions for our kids so we can plan accordingly. We will provide gluten-free, nut-free and vegetarian options if needed.**
trailers

- We need an SUV or pickup to pull the hospitality trailer. The hospitality trailer is not needed at all events.
- A ¾ ton truck to pull the large instrument trailer. The instrument trailer is needed at all events.
- Also a ½ ton truck to pull the pit trailer.
- Please email if you are able to help
We need 10+ volunteers for every event (football games included) to help wheel the pit equipment onto the field.

You’ll get to sit on the sidelines during the band’s performance. Only a limited number of volunteers are allowed at on the field for each event. Sign ups happen about a week prior to that event.
Prop Volunteers

We need 10+ volunteers also for every event (football games included), but this number is subject to change based on the complexity of the props.

You’ll get to sit on the sidelines during the band’s performance. Only a limited number of volunteers are allowed at on the field for each event. Sign ups happen about a week prior to that event.
New Parents!

Please fill out this form on RVMB’s website so we can get you into the Charms system.

Please Complete this Membership Form

Please complete this Membership Form to be added to the Charms database so that you can stay up to date with announcements, events and RV Music Communication such as concerts, competitions and parent meetings.

Student Name

First

Last

2019-2020 Grade Level

- 9th
- 10th
- 11th
- 12th

Is Your Student:

- New To The Music Program
- A Returning Student
Questions?

To sign up to volunteer or if you have questions, please email communications@rvmusic.org or complete the Contact Us form on the website.